

Progress Report Ratings & Checklist



Rate 1-10 (1-lowest and 10-highest)



CUSTOMER

Follow the Planter

Planting Report Card

Prospecting

Sales Story

Develop Crop Plan

Harvester Ride

Confirming the Order

Field Visit to Protect Sale

Seed Delivery

CUSTOMER	Follow the Planter	Planting Report Card	Prospecting	Sales Story	Develop Crop Plan	Harvester Ride	Confirming the Order	Field Visit to Protect Sale	Seed Delivery
John Smith	1 ✓	2 ✓	2 ✓	3 ✓	3 ✓	5 ✓	6 ✓	7 ✓	7 ✓
Bob Jackson	1 ✓	4 ✓	4 ✓	5 ✓	5 ✓				2 ✓
Ken Thomas	1	1	1	3 ✓	2 ✓	2 ✓	0		

EXAMPLE

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